



8 Sales Skills Every Personal Trainer Must Master

Webinar 4

Topics: Using Habit Trackers & Closing Statements

Did you know that most people spend about \$7-10/day on unaccountable items that every day? This is money they could be saving and using towards buying a package from you! In this final webinar, we cover the final part of the sales process. Here you will learn to use a Habit Tracker which is a useful tool to uncover other objections that appear after you price your client. We will also discuss several different methods to closing your sale and which method is for which sales scenario.

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CEC Quiz

<https://www.surveymonkey.com/r/7FPSSLY>