

School of Liberal Studies & Continuing Education

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Jay Del Vecchio  
V.P. of Operations  
World Instructor Training Schools  
206 76th Street  
VA. Beach, VA. 23451-1915

Dear Jay:

I'm writing to tell you how successful the certification courses have been both here at Purchase College, SUNY and at The City College, CUNY, where I worked previously. Your faculty has always been knowledgeable and reliable and I have particularly enjoyed the cordial relationship we have with WITS and the ease with which agreements can be made. We have offered the personal trainer courses on a number of occasions and have always recruited at least the minimum number of students.

The course content and materials are appropriate, fast paced and comprehensive. Working with WITS has brought credit to both organizations and provided a service, which would have been costly and cumbersome for us to do alone.

Best regards,



Jane MacKillop, Ph.D.

Dean, School of Liberal Studies & Continuing Education



T·H·E · M·E·T·R·O·P·O·L·I·T·A·N · C·O·M·M·U·N·I·T·Y · C·O·L·L·E·G·E·S

ADMINISTRATIVE OFFICES · 3200 BROADWAY · KANSAS CITY, MO 64111-2429 · (816) 759-1000 · FAX (816) 759-1158

Jay –

Just wanted to drop you a line and let you know how pleased we are with the WITS Personal Trainer course. This program really fits our needs as a provider of quality community education. Penn Valley Community College and the Penn Valley Fitness Center respond to the needs of the community. Our College Community Center currently has over 400 community, corporate, and student members. We offer Aerobics and alternative fitness classes as well as teach introductory level physical education classes for college credit. The Personal Trainer course has allowed us to offer a quality program we can feel good about. We have even hired graduates from the W.I.T.S Personal Trainer course.. We look forward to offering CEU's to our current staff as well as our recent graduates.

Some of the great things about the course are the lesson plans, both practical and core knowledge material. Many of the handouts and topics are identical to the material we already have on hand for our credit course currently being taught to our Physical Education students. This has made the presentation of the course second nature. Thanks again for a great program.

Yours in health,

Darrell Phillips, M.S., C.S.C.S  
Fitness Center Coordinator  
Penn Valley Community College  
816.759.4328  
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October 11, 2002

Mr. Jay Del Vecchio  
World Instructor Training Schools  
206 76<sup>th</sup> Street  
Suite A  
Virginia Beach, VA 23451-1914

Dear Mr. Del Vecchio:

It's a pleasure to offer the following recommendation on your behalf.

For the past two years, Mercer County Community College has partnered and expanded our training programs with World Instructor Training Schools. As we have already promoted to other community colleges in the state, it is a pleasure to recommend them to other prospective institutions.

In an environment where the bottom line speaks volumes, WITS helped us avoid an unexpected revenue loss by re-purchasing an unused text book order. Holiday and unexpected schedule challenges are resolved with workable solutions including an offer to send students a free video of the lecture to ensure they had every opportunity for success. Problems are immediately resolved to the satisfaction of the student as well as Mercer County Community College.

Our staff has enjoyed prompt and courteous assistance and a good working relationship with World Instructor Training Schools, one that we anticipate will continue to develop.

Sincerely,

A handwritten signature in cursive script, appearing to read "Sharon Vlasac", is written in dark ink.

Sharon Vlasac, Director  
Youth & Special Programs